

detail from NL Chamber's desk calendar 2020

NL chamber MACEDONIA

magazine WINTER 2020 15

Dutch-Macedonian Chamber of Commerce

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issuu.com/nlchambermace...

NL Chamber was established in January 2012 as official Dutch-Macedonian Chamber of Commerce, according to the Macedonian Law on Chambers of Commerce.

Objective of NL Chamber is to promote and support successful business relations between Dutch and Macedonian companies.

events
Tapas for the 8th Dies Natalis celebration
Second Balkan Business Dialogue in The Hague
NL MeetUp in Staphorst
Meeting ambassador Dirk Jan Kop
Second IT/BPO After Work gathering
Dutch companies represented at Manufacturing Expo

board
General Assembly elected new Board members

network
Beti Jacheva new ambassador in The Hague

members
CSR Circle
Five new members since September
Member celebrations
Triple win for Anthura
Triple win for Feydom
Iribov / SBW started construction
Dutch magazine on wine journey with Univin
KIVO invests in seven new machines
Stobi importer appointed Vranec Ambassador

short
Short news
Calendar of Trade Fairs

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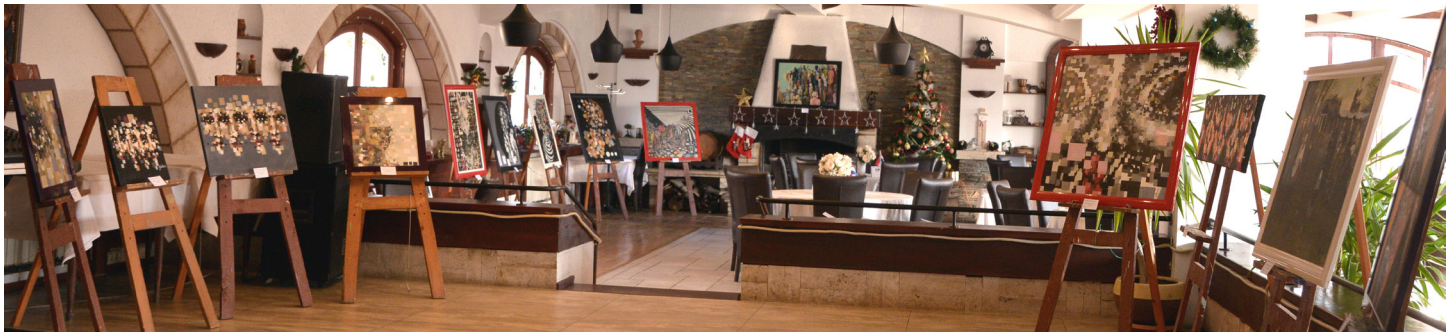
BOEKESTIJN TRANSPORT SERVICE

cover: detail of the painting "Road", oil on canvas, 48x31 cm2; Sandra Kotevska, 2014

events

Tapas for the 8th Dies Natalis celebration

70 guests of which 13 from the Netherlands and Belgium, enjoyed the Spanish tapas menu for the eighth anniversary of NL Chamber.



Modern art exhibition by Sandra Kotevska at Oreov Lad for the occasion of the eighth Dies Natalis celebration

NL Chamber Chef Paul Houthuijzen and Nicole Schönbeck prepared a rich menu of Spanish tapas for the eighth Dies Natalis celebration that traditionally took place at the cosy restaurant **Oreov Lad** in Skopje-Saraj.

seventy guests

It was a sunny day, that Thursday 16 January, when a record number of seventy guests gathered for the annual dinner party marking the birthday of NL Chamber. This time, no less than thirteen guests travelled from the Netherlands and Belgium to catch up and meet new people. Amongst them was **Peter Boekestijn**, CEO of patron member Boekestijn Transport Service as well



Peter Boekestijn and Dirk Jan Kop

as **Bart Tukkers** with partners and clients of event sponsor Frontwise Group. Ambassador Dirk Jan Kop used the opportunity to extensively get to know them all.



Sunny day for Symphony Solutions

meet-and-greet

Prior to going to the table, the



Artist Sandra Kotevska (29) from Bitola provided the illustrations for the new desk calendar and enriched NL Chamber's Dies Natalis with an exhibition.

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more pictures of the 8th Dies Natalis: **nl.mk/Dies2020**

event sponsor

Frontwisegroup
The non core professional

Frontwise Group

w: www.frontwisegroup.com
linkedin.com/../frontwise...
fb.com/frontwisegroup
twitter.com/frontwisegroup
instagram.com/frontwise...

photos: NL Chamber / Aleksandar Zlatev, Sandra Kotevska



Welcome cocktail during meet & greet

guests were welcomed with a cocktail during the meet-and-greet in the exhibition area.

exhibition

Following the artwork for the annual desk calendar, NL Chamber invited the artist, Sandra Kotevska, for an exhibition of 15 pieces of her work at the venue. See her contact details in the green box on the previous page.
The menu consisted of over



Pepeljugoski with Sandra Kotevska











patron member

BOEKESTIJN
TRANSPORT SERVICE

www.boekestijntransport.com

photos: NL Chamber / Aleksandar Zlatev

twenty cold and warm tapas of fish, meat or vegetables and of course there was also paella.

assumed mutual interest

As usual at these events, various guests were invited to change tables in order to introduce them to other people for reasons of assumed mutual interest. For example, Law Office Pepeljugoski was introduced to the Dutch guests and real estate agent CBS International



Chef Paul Houthuijzen and Nicole Schönbeck evaluating the menu



Law Office Pepeljugoski with the Dutch entrepreneurs

and interior decoration service provider Delight got to know the companies that are about to move or expand. IT members were introduced to each other, as well as the Dutch and Belgian entrepreneurs in steel, while at other tables members discussed issues related to logistics and recycling.

first-time participants

One third of the participating member companies attended



HSO with Frontwise Group and Delight



Holmak, Interworks, CBS International and Vitaminka



Kivo meeting Usje

the Dies Natalis celebration for the first time and in terms of people, even more than half of the participants were first-time guests! With so many new faces, many introductions were made, which is the core objective of the event.

staying for dessert... ...and refil

The architects of RADiUs were about to leave, but one peek into the kitchen convinced the ladies to return to their table

photos: NL Chamber / Aleksandar Zlatev



Crema Catalana

for dessert. For some people the *Crema Catalana* was even worth a refill - or two!

South-African in 2021

Usually, during the preparations for the event Bob and Paul define the theme for next year's celebration. But this time the idea came from **Suzana Stojkovska**, owner of Oreov Lad: "Why not South Africa?" The ninth Dies Natalis celebration is planned for Thursday 14 January 2021, with a South-African menu.

9th Dies Natalis

14 January 2021

South-African menu



Cheers at the table of Pivara Skopje, Law office Pepeljugoski and Holmak.

events

Second Balkan Business Dialogue in The Hague

Business event for the Balkans, focussing on ICT, infrastructure, logistics and water.

Following the first Balkan Business Dialogue in March 2018, the Netherlands Enterprise Agency is organizing the second edition on 5 March 2020 in The Hague.
The countries involved in this event are Albania, Bosnia Herzegovina, Kosovo, North Macedonia, Serbia and Greece. Representatives of the Dutch embassies in all these countries will be present, as well as representatives of the embassies of these countries in The Hague.
The provisional programme consists of an entire day with plenary sessions in the morning and parallel sector sessions in the afternoon, focussing on ICT, Infrastructure & Logistics and water.

Participation is free of charge, but registration is required, no later than 1 March at:

www.rvo.nl/aanmeldform...

Netherlands Enterprise Agency
Ministry of Economic Affairs

w: www.rvo.nl

linkedin.com/../rijksdienst...

fb.com/rijksdienstvoor...

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photos: NL Chamber / Aleksandar Zlatev

events

NL MeetUp in Staphorst

17 Dutch members and relations of NL Chamber gathered at Holmak HeatX in Staphorst for the annual NL MeetUp.

Once a year Dutch members and relations of NL Chamber gather in the Netherlands at one of our member companies. On Tuesday 8 October 2019 **Holmak HeatX** and **Brink Climate Systems** hosted the NL MeetUp at their production facility and headquarters in Staphorst.
Seventeen guests introduced themselves to each other, followed by company presentations of Holmak HeatX by director **Mark Lammers** and Brink Climate Systems by managing director **Anton Hans**. Both companies are part of German **Centrotec Sustainable AG**.





Lammers and Hans guided the guests through the production facility, after which they treated the group to a dinner at the local Chinese restaurant.



HOLMAK

Holmak HeatX BV - Staphorst
Holmak DOOEL - Bitola

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next NL MeetUp

8 October 2020

Boekestijn Transport Service
Mill

BOEKESTIJN
TRANSPORT SERVICE

photos: NL Chamber

events

Meeting ambassador Dirk Jan Kop

Pivara Skopje hosted a wonderful event for NL Chamber members to meet the new Dutch ambassador.





General manager Dan Timotin welcoming ambassador Dirk Jan Kop

On 3 October some 50 representatives of NL Chamber members - including the two Dutch and Belgian interns of **Feydom** - gathered at Pivara Skopje to get to know the new Dutch ambassador, **Dirk Jan Kop** (61).

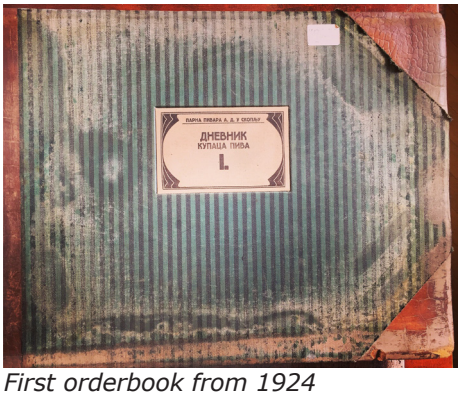
Prior to the gathering, the ambassador and his team discussed the development, current investments and challenges of **Pivara Skopje**, a joint-venture of US Coca Cola Company and Dutch Heineken, with general manager **Dan Timotin** and commercial director **Roderik Rosenbaum**.



Lambro Patche explaining about the first orderbook of 1924 that was just returned to Pivara Skopje by the State Archive.

century of history

The gathering itself started with a guided tour by **Lambro**



First orderbook from 1924

Patche, PR and communications officer at Pivara, through the brewery. At the recently established company museum, showcasing almost a century of history, Patche reveiled that the brewery known for "*Skopsko - since 1924*" was actually registered two years earlier. Production started in 1924, proven by the very first order book that was just returned to Pivara by the State Archive.

IPL instead of oil

The guided tour ended at the top floor of the main building where the guests had a chat with ambassador Kop to introduce their business, while tasting the latest novelty of

photos: Pivara Skopje



Pivara, **Skopsko IPL**, launched just three weeks earlier at Skopje Beer Fest.



In his speech ambassador Kop referred to his previous posting: "In Kazakhstan the largest Dutch investor is Shell, but oil you cannot drink. So I am very happy that we are gathered here at the largest Dutch investor in North Macedonia and that it is a brewery!"



photos: Pivara Skopje

events

Second IT/BPO After Work gathering

Staff of Dutch IT and BPO companies informally gathered on a Friday evening.





IT-professionals and recruiters with a Dutch connection met on Friday 25 October for an aftwork gathering - *Borrel* in Dutch - at **Cosy Bar** in Skopje. Asseco, Frontwise Group, HSO Global Services, InterWorks, M.I.R!, RevelApps, Sample Solutions, STEETS and Symphony Solutions were joined by the Dutch people living in Skopje and even a few Dutch-speaking Macedonians - since several of these companies are looking for Dutch-speakers to add to their teams. Finally, also former ambassador **Marriët Schuurman** (2011-2014) happened to be in town!



Former ambassador Marriët Schuurman happened to be in town!



events

Dutch companies represented at Manufacturing Expo

The Netherlands Embassy supported the Manufacturing Expo in Skopje.

Several Dutch and Belgian companies from North Macedonia, Kosovo and Serbia, including NL Chamber members Havep, Kivo and Slabinck participated in the Manufacturing Expo, supported by the Netherlands Embassy.





photos: NL Chamber / Paul Houthuijzen, Netherlands Embassy

board

General Assembly elected new Board members

Olgica Naumovska and Dejan Ivanoski joined the Board of NL Chamber.

On Wednesday 18 december members of NL Chamber gathered at the premises of HSO Global Services in Skopje for the annual General Assembly.

remarkable growth

Executive director Bob Smit presented a remarkable growth of NL Chamber with no less than nine new members in 2019 and a strongly increased participation in especially the networking event Dies Natalis.

new president

Whereas the Board of NL Chamber already had one vacancy and president Wim Westen (74) decided to resign, the General Assembly elected two new Board members.
Dejan Ivanoski (38), director of Dutch IT company Symphony Solutions in Skopje, joined **Filimena Radonjanin** (51), co-owner of Feydom, as member of the Board.
Olgica Naumovska (44), director of Dutch IT company HSO Global Services in Skopje, was elected as the new president. "My goal is together to attract even more Dutch companies," Naumovska said.



The new board thanking Wim Westen for 10 years of support

honorary member

For his ten years of support to the establishment and development of NL Chamber, Wim Westen was awarded the very first Honorary Membership in the history of the chamber. Westen expressed his gratitude for the pleasant co-operation and the warm friendships that were built over the years.

commission bylaws

The new Board announced its intention to appoint a Commission on Statutory Changes. This commission is to propose a number of changes to the bylaws that streamline the operation of the chamber and further secure the values of its founders in the light of future expansion.

network

Beti Jacheva new ambassador in The Hague

The Macedonian government has proposed a new ambassador to the Netherlands.

Almost two years after the end of the mandate of Igor Popov, the goverment of North Macedonia has proposed a new ambassador to the Netherlands. The procedure has not yet been finalized, but the names of several proposed ambassadors were published by webportal **Plusinfo.mk**.

accreditation

Beti Jacheva is currently director of the European Union Directorate at the Ministry of Foreign Affairs and is expected to move to The Hague before summer, pending the accreditation of the Dutch government and the appointment by president Pendarovski.

chargé d'affaires

The Macedonian Embassy at Laan van Meerdervoort 50c in The Hague is currently managed by Chargé d'Affaires **Elena Bodeva**.



photos: NL Chamber / Aleksandar Zlatev, Beti Jacheva

members

CSR Circle

News about member initiatives in the field of Corporate Social Responsibility.

NL Chamber members increasingly initiate activities for the greater good of the local society, for example in education, sports and environmental care. Below is an overview of the current initiatives.

Ocean Plastic

On 3 October **Coca Cola Company** unveiled its first-ever sample bottles made of recovered and recycled marine plastics. In a partnership with Dutch **Ioniqa Technologies**, 25% of the material was retrieved from PET collected through Mares Circulares from beaches in Spain and Portugal as well as by fishermen at the Mediterranean Sea.

validated for food packaging

In 2011 **Tonnis Hooghoudt** started developing the PET upcycling technology in a laboratory at **Eindhoven University of Technology**. In a demonstration plant in Rotterdam, Ioniqa spent two years testing the technology for amongst others the British-Dutch multinational **Unilever** and Thai PET producer **Indorama**. Both companies validated the process that purifies any quality and color of PET waste and breaks it down to its components as suitable for food packaging. "Quality and food safety are the same as for virgin PET from oil, but at a lower carbon footprint," said Hooghoudt.



as good as new again and again

In January 2019 Coca Cola extended a **loan** and in Summer Ioniqa opened its factory with a capacity of 10,000 tons PET granulate at **Chemelot** in Geleen. "As these technologies begin to scale, we will see all kinds of used plastics returned, as good as new, not just once but again and again, diverting waste streams from incineration and landfill," said **Bruno van Gompel**, technical and supply chain director Western Europe at Coca Cola.

Pivara Skopje AD

w: www.pivaraskopje.com.mk
linkedin.com/../pivara...
fb.com/pivaraskopje
twitter.com/pivara_skopje
instagram.com/polnacasa
youtube.com/channel...

Ioniqa Technologies BV

w: www.ioniqa.com
linkedin.com/../ioniqa...
fb.com/nowthemovement
twitter.com/IoniqaCircular
instagram.com/nowthemove..
youtube.com/user/Ioniqa...

illustration: Indorama Ventures



Educational visit

A group of some 20 children and teenagers visited the Dutch-Kosovar plant REKS to learn all about recycling of polyethylene film into granulate. The visit was organized by Bonivet from Kacanik, an NGO that provides courses in tech and various skills to youngsters. Bonivet is sponsored by KIVO, the Dutch-Kosovar sister company of REKS in production of polyethylene packaging materials.

REKS LLC

w: www.reks.eu

youtu.be/Q3qgGvgYyFI

Halkeco app

Halk Bank AD has launched a free app rewarding its users "HalkCoins" for walking, running and cycling - especially during rush hour. See for further details: **halkeco.mk**

InterWorks trees

In a follow-up on earlier tree planting actions, software company InterWorks from Bitola planted series of maple trees and tilia trees at the streets Solunska and Ivan Milutinovik in the city centre. "Maple trees are know in the region, but are also effective in the battle against air pollution," stated InterWorks.

InterWorks Education Center

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fb.com/interworksmk

twitter.com/InterWorks_IT

instagram.com/life_at_inter...



Vardar clean-up

On 17 October Pivara Skopje and **Pakomak** mobilized a large group of volunteers to clean several kilometres of the Vardar riversides from litter.

Pakomak DOO

w: www.pakomak.com.mk

fb.com/pakomak.mk

instagram.com/pakomak



Kindhack

Dutch Symphony Solutions continued its cycles of charity hackatons **Kindhack** in Lviv and Skopje with 48 hours of "coding for good". In the weekend of 23 and 24 November four teams developed technology solutions for the challenges provided by four local NGO's.



26 participants, led by 8 mentors, in just 48 hours, brainstormed, built and presented solutions to address digital challenges faced by 4 Skopje-based nonprofit organizations.

customer loyalty

The jury voted for the team that developed a websolution for **Umbrella** as the winner of this year's Kindhack. Umbrella

photos: REKS, Pivara Skopje, InterWorks, Symphony Solutions

is a bar and bistro in Skopje that employs people with Down Syndrome. The team developed a customer loyalty solution for Umbrella, with discount vouchers for people who register for the newsletter at the website.

Symphony Solutions DOOEL

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twitter.com/symphony...

instagram.com/symphony...

youtube.com/channel...

BiMilk Farm visit

For the occasion of **World Children's Day** on 20 November, BiMilk organized a visit to dairy farm Pivko in the village of Mogila for children with disabilities from the institute Kocho Racin in Bitola.

Mlekara AD Bitola

w: www.bimilk.mk

linkedin.com/company/bimilk

fb.com/BiMilk

twitter.com/BitolskoCupe

instagram.com/bimilk.mk



DEPT Cares

Under the title "DEPT Cares" the Dutch network of digital marketing and e-commerce solution agencies DEPT Agency, launched a series of CSR activities at its subsidiaries in various cities in the Netherlands, Germany, the UK, Ireland and North Macedonia.



The team in London organized a bake sale for fundraising and volunteered in mucking out stables and constructing animal enclosures at the Spitalfields City Farm. The Amsterdam office organized two Christmas parties at elderly homes to fight lonelyness, while the Dublin team left for coast to clean the beach from litter.



In Skopje, the e-commerce customer experience experts of DEPT Technology Macedonia took the challenge to turn Skopje fortress Kale into a spotless place.

Dept Agency

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photos: BiMilk, DEPT Agency

Feydom's development centre "House of 1000 Designers" continuously creates initiatives for improved sustainability, for example through reusing packaging materials, reducing waste and installing solar panels. Another project is a tree plantation: 20 hectares of Pauwlonia saplings have already been planted. Pauwlonia is a fast growing tree type, that also absorbs 10 times more CO_2 than other tree types.
See: **www.ho1000d.com**



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patron member

ПИВАРА СКОПЈЕ
Најдоброто од Македонија
19 24

www.pivaraskopje.com.mk

photo: Feydom Furniture

members

Five new members since September

NL Chamber welcomed new members in tourism, agriculture, textile industry, ICT and interior decoration.

The first new member was Ohrid Holidays, the Dutch-owned incoming tourism operator and partner for TUI in Ohrid. A sister company operates the restaurant **Kaj Mestono** in the village of Peshtani.

Ohrid Holidays DOO

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fb.com/TravelAgency...

youtube.com/../OhridHolidays

Dutch-owned PharmaRolly is a producer of products derived from cannabis. Due to the sole objective of medical applications, the company is strictly run as a pharmaceutical company complying with the highest standards in the sector, employing foreign and domestic experts in horticultural cultivation and pharmacy.



Harvest at PharmaRolly nursery

photo: PharmaRolly

Lavans

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linkedin.com/.../lavans-bv

fb.com/lavansbv

youtube.com/channel/...

Lavans is our latest member in textile industry, a Dutch service provider in workwear that recently expanded into production of highly customized workwear.

from Utrecht to Bitola

Another new member in the growing sector of Information and Communication Technology / Business Process Outsourcing is Ecomwise. This company from Utrecht specializes in e-commerce solutions and used to work with a freelancer from Bitola. Especially in the IT sector, Macedonian freelancers are often the motivation for Dutch companies to consider opening a subsidiary in North Macedonia - and that is why Ecomwise opened an office in Bitola.

Ecomwise BV

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Delight

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w: www.delightoffice.com/mk

linkedin.com/company/...

facebook.com/Delight-Ma...

instagram.com/delight...

www.youtube.com/user/...

Delight is a Croatian company active in all countries of former Yugoslavia in interior decoration services. The company is representative of various high-end global brands in office furniture as well as flooring and is therewith always up to date with the latest global trends in ergonomic, comfortable and fashionable office interior.

members

Member celebrations

Five and twenty year anniversaries, halloween, new year's party...

Various members had something to celebrate and others simply grabbed an occasion to throw a party.

5 years Frontwise

On Thursday 31 October the Dutch recruiter **Frontwise Group** celebrated its fifth anniversary with a party in town, followed by an exploration of Skopje's nightlife.



Fifth anniversary celebration of Frontwise Group

Halloween

That very same night many others were celebrating Halloween and Dutch software developer **Symphony Solutions**



Halloween at Symphony Solutions

traditionally grabs the occasion for a spooky party at the branches in Lviv and Skopje.

For their largest annual event, Symphony Solutions picks the second half of January for a splendid Winter Party for all employees with partners and clients. This year's party was themed Magic Circus and took place at Ragusa 360 with acrobats, life music and of course a speech by CEO Theo Schnitfink.



Magic Circus Winter Party by Symphony Solutions

20 years Law Office Pepeljugoski

The lawyers of Pepeljugoski combined the Christmas party season with the celebration of the 20th anniversary of **Law Office Pepeljugoski** on Monday 16 December at the ballroom hotel Marriott in the heart of Skopje.





Symphony Solutions' Theo Schnitfink

photos: Frontwise Group, Symphony Solutions, Ana Pepeljugoska

members

Triple win for Anthura

Dutch breeder and propagator of orchids and anthuriums has won three awards.

The International Association of Horticultural Producers honored Anthura with 3 gold awards: Young Plants, Sustainability and the **Grower of the Year award**, the Gold Rose.

Anthura

w: www.anthura.nl

fb.com/Anthura

twitter.com/anthurabv

linkedin.com/../anthura-b.v.

youtube.com/channel/...



Anthura team with the Grower of the Year 2020 award

members

Triple win for Feydom

The sofa set model Cloood got three awards.

The Macedonian sofa set designer Feydom Furniture already had quite a reputation in collecting nominations for various awards, but its recent modular sofa system **Clooods** turned out to be a triple winner! Following the **German Innovation Award 2019** and the **Iconic Award 2019** for innovative interior, Feydom now also received the **German Design Award 2020** for Clooods.



GERMAN DESIGN AWARD WINNER 2020

ICONIC AWARDS 2019 INNOVATIVE INTERIOR winner

GERMAN INNOVATION AWARD '19 WINNER

FEYDOM®

w: www.feydom.com

www.facebook.com/feydom

twitter.com/feydominteriors

instagram.com/feydom...

www.youtube.com/channel/...



Feydom's "Planet Earth is my Living Room" campaign at Sveti Naum springs

Photos: AIPH, Feydom

members

Iribov / SBW started construction

The Dutch plant tissue laboratory is upgrading its capacity in order to return to one shift.

Almost 20 years after its establishment, the plant tissue laboratory in Vinica is taking a huge step with the expansion of its production facility, followed by the upgrading of the existing facilities.

lengthy procedure

Iribov from Heerhugowaard is in Vinica active with propagation of crops and foresaw a strong growth in demand. However, the conversion of state-owned agricultural land into construction land, including adaptation of the Detailed Urban Plan and construction permits is a very lengthy procedure, with many steps involving multiple governmental institutions. The company had to decide to double the capacity by introducing double shifts. With the expansion all employees can work again in one shift, after which the old laboratories will be renovated.



Iribov SBW

Iribov SBW

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w: www.iribov.com

linkedin.com/company/iribov



members

Dutch magazine on wine journey with Univin

Wine importer Univin brought again a large group of wine lovers and professionals to North Macedonia.

It is still a serious challenge to convince professionals in the Dutch wine sector to embark on a wine journey to North Macedonia, especially when such endeavour is not supported with external funding.

succeeded again

However, Evzal Demiri of the Dutch wine importer Univin succeeded again to introduce a group of professionals together with wine lovers to the

Univin

Univin

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w: www.univin.nl

fb.com/univinnederland



Evzal Demiri in magazine Perswijn

photos: NL Chamber, PersWijn

Macedonian wineries. From Saturday 26 to Tuesday 29 October the group of 20 people visited the wineries Popov, Popova Kula, Venec and Stobi.





Amongst the professionals were also Wessel Houben, sommelier of restaurant **Allemansgeest** in Voorschoten and **Petri Houweling**, journalist at the Dutch monthly wine magazine Perswijn. Of course, at every winery Univin arranged for a private tasting were the professionals could thoroughly evaluate and discuss certain wines of interest.



The title of the extensive article by Petri Houweling in the Dutch magazine Perswijn: "Balkans' Best: The authentic heroes from Macedonia" (20.11.2019)

respect!

NL Chamber member Stobi Winery in Gradsko is represented in the Netherlands by **Schermer Wijnkopers en Distillateurs**, but that did not withhold Univin from including Stobi in the programme. On the contrary: customers of Stobi are still consumers of Macedonian wine and with that Univin brought the promotion of Macedonian wines to a higher level. Or in social media language: #respect #strongertogether.



Part of the professionals discussing with the winemaker of Stobi Winery

PERS WIJN
HÉT WIJNMAGAZINE VOOR LIEFHEBBERS & PROFESSIONALS

Perswijn

w: www.perswijn.nl

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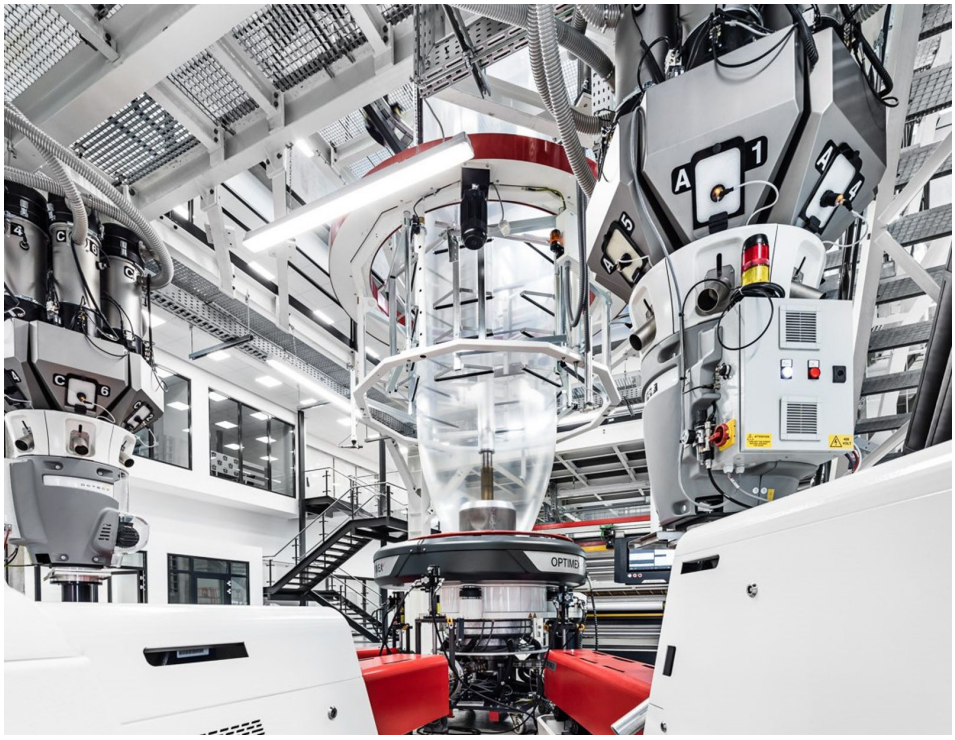
photos: NL Chamber, Perswijn

members

KIVO invests in seven new machines

Next to replacements and additions in the Netherlands, also KIVO Kosovo receives new equipment to expand the production capacity.

The latest investment of the Dutch plastic packaging producer KIVO concerns in total seven new machines at all locations. Four new wicketer machines will be installed in Zwolle to replace the existing bag conversion machines in order to speed up the production process. The headquarters in Volendam will get an additional flexo printing machine: the latest model Novoflex II with a speed up to 600 metres per minute at 8 colours.



Windmöller & Hölscher Optimex II 5-layer extruder for KIVO Kosovo

At KIVO's production facility in Kosovo, one of the two new Windmöller & Hölscher **Optimex II** 5-layer extruders will be installed. The machine will be used for the production of shrink foil for the regional beverage industry, using recycled material from nearby sister-company **REKS**.

KIVO Plastic Verpakkingen

w: www.kivo.nl
e: info@kivo.nl

linkedin.com/../kivo...

nl.mk/kivo-kosovo (pictures)

youtube.com/channel/...

members

Stobi importer appointed Vranec Ambassador

Five passionate promotors of the Vranec grape variety were awarded the title.

At the very first World Vranec Day on 5 October 2019, the association **Wines of Macedonia** (WoM) awarded five people with the title "Vranec Ambassador" for their passionate efforts in world-wide promotion of the wine of the vranec grape variety.
Amongst them was Paul Robert Blom of Dutch **Schermer Wijnkopers en Distillateurs** from Hoorn, importer for Stobi Winery and Chateau Kamnik in the Netherlands.



Paul Robert Blom with Minister of Agriculture Trajan Dimkovski

Stobi Winery

w: www.stobiwinery.mk

linkedin.com/.../stobi-winery

fb.com/stobiwinery

twitter.com/stobiwinery

instagram.com/stobiwinery

youtube.com/.../stobiwinery

photos: Windmöller & Hölscher, NL Chamber

short

"The Rock"

On 29 November 2019 the multi-functional building **Groninger Forum** was opened in the city centre of Groningen. The building, developed by **NL Architects** from Amsterdam, is 45 m. high and offers a library, cinema and the museum for comics, animation and games **Storyworld** on 19,000 sqm. The construction took 12 years and cost 76 million EUR.



New multi-functional building in Groningen: the Groninger Forum



Purple cauliflower

During an introduction of one of NL Chamber's members to a company in the Netherlands, we stumbled upon orange and purple cauliflower. Apparently both varieties developed naturally and are available mostly to high-end horeca for about a decade. The orange variety was a natural mutant of ordinary cauliflower in Canada, with beta-carotene providing the colour. The purple variety gets its colour from the anti-oxidant anthocyanin, which can also be found in red cabbage and wine.

Flying car

With the original ideas dating back to 1999 and following a long period of technological and legal research, networking and fundraising, CEO **Robert Dingemanse** finaly formalized his dream in 2008 with the foundation of the joint stock company **PAL-V NV** in Raamsdonksveer, the Netherlands. In 2012 PAL-V had its proof-of-concept with the first flying car. Meanwhile, the company employs 65 people and next year expects to bring the PAL-V Liberty flying car to the market! Check youtube at:

youtube.com/user/PalVco



PAL-V, the Dutch flying car

Fitpack

AB InBev brewer Grupo Modelo developed the screw can in order to eliminate the need of plastic sixpack rings. The screw can was first introduced for the Corona brand. Corona states that the design is strong enough to screw up to 10 cans together.







photos: NL Architects, NL Chamber, Corona, PAL-V

short

Trade Fairs

Selection of upcoming trade fairs in the Netherlands.

This list of upcoming trade fairs is a selection of larger fairs as well as smaller fairs in particular niches.

NB: All **blue text** is clickable!

Major trade fairs take place at:

Jaarbeurs, Utrecht
99,000 sqm, 13 halls
www.jaarbeurs.nl
RAI, Amsterdam
87,000 sqm, 11 halls
www.rai.nl
Ahoy, Rotterdam
30,000 sqm, 6 halls
www.ahoy.nl

Regional locations are:

Brabanthallen, 's-Hertogenb.
29,500 sqm, 6 halls
IJsselhallen, Zwolle
17,000 sqm, 4 halls
MECC, Maastricht
29,500 sqm, 4 halls

Other locations:

Autotron, Rosmalen
Evenementenhal, Gorinchem
Expo Houten, Houten
Kromhouthal, Amsterdam

Most fairs in the Netherlands have entrance fees and offer discounts for early registration online.

Please do not hesitate to contact NL Chamber when you plan to visit a fair in the Netherlands.

This overview of trade fairs is also published separately:

Overview of Trade Fairs
nl.mk/tradefairsNL

13-15.01.2020	**CUE**, Ahoy - Rotterdam *200 exhibitors in event- and entertainment technology*
13-16.01.2020	**Horecava** and **Wine Professional**, RAI - Amsterdam *400 food service exhibitors; 100 wine exhibitors*
15-19.01.2020	**Dutch Tourism Expo**, Jaarbeurs - Utrecht *850 exhibitors; first day for professional visitors only*
22-23.01.2020	**BioBeurs**, IJsselhallen - Zwolle *350 exhibitors in the sustainable organic food chain*
25-26.01.2019	**Second Home**, Mecc - Maastricht *consumer fair for weekend and holiday houses*
26-27.01.2020	**Modefabriek**, RAI - Amsterdam *sales exhibition of the major fashion brands*
28-30.01.2020	**Gevel**, Ahoy - Rotterdam *products and technology for facade construction*
29-30.01.2020	**WebWinkel Vakdagen**, Jaarbeurs - Utrecht *250 exhibitors and 10 top speakers digital commerce*
29-31.01.2020	**Vakbeurs Facilitair**, Jaarbeurs - Utrecht *400 exhibitors; products/services facility management i.e. maintenance, cleaning, catering, ict, reception etc.*
30.01.2020	**Event Summit**, Ahoy - Rotterdam *600 exhibitors and 30 speakers in event organization*
04-07.02.2020	**VSK**, Jaarbeurs - Utrecht *heating, plumbing, climate control and refrigeration*
04-05.02.2020	**Nederlandse Kerstpakkettenbeurs**, Expo - Houten *100 exhibitors in relational gifts for christmas*
09-12.02.2020	**Vakbeurs**, De Woonindustrie - Nieuwegein *B2B furniture exhibition*
11-14.02.2020	**Integrated Systems Europe**, RAI - Amsterdam *1100 exhibitors in AV / electronic systems integration*
18-20.02.2020	**HortiContact**, Evenementenhal - Gorinchem *500 exhibitors in horticultural technology and supplies*
28.02.2020-01.03.2020	**E-Bike Xperience** / **Bike Motion**, Jaarbeurs - Utrecht *consumer fairs on (e-)biking*
29.02.2020-01.03.2020	**VeggieWorld Utrecht**, Jaarbeurs - Utrecht *international vegan lifestyle exhibition*
03-05.03.2020	**GéPéBé**, Autotron - Rosmalen *trade fair for christmas packages*
06-08.03.2020	**Beurs Eigen Huis**, Jaarbeurs - Utrecht *consumer fair for (re)construction of private homes*
10-12.03.2020	**StocExpo**, Ahoy - Rotterdam *exhibition in tank terminal industry*
11-15.03.2020	**HISWA**, RAI - Amsterdam *300 exhibitors at Amsterdam Boat Show*
13-15.03.2020	**Second Home**, Jaarbeurs - Utrecht *consumer fair for weekend and holiday houses*
15-17.03.2020	**ProWein**, Messe - Düsseldorf *Macedonian pavilion at 15G21, with our members **www.popovwinery.com.mk**, **www.stobiwinery.mk** and **www.tikves.com.mk***
17-18.03.2020	**Independent Hotel Show**, RAI - Amsterdam *150 leading suppliers to luxury and boutique hotels*
17-19.03.2020	**Material District Rotterdam**, Ahoy - Rotterdam *materials expo for architects, creative professionals*
17-19.03.2020	**Aqua Nederland**, Evenementenhal - Gorinchem *370 exhibitors in water technology*
17-20.03.2020	**ESEF** and **Technishow**, Jaarbeurs - Utrecht *biennial trade fair in engineering and subcontracting*
18-19.03.2020	**Infosecurity** and **Data&Cloud Expo**, Expo - Brussels *exhibition on IT security, data and cloud solutions*
19-20.03.2020	**Home Delivery World**, RAI - Amsterdam *conference/exhibition last-mile retail logistics: white glove services, grocery ecommerce, urban logistics*





Overview of Trade Fairs

nl.mk/tradefairsNL

24-26.03.2020	**Building Holland**, RAI - Amsterdam *250 exhibitors in construction, installation, real estate*
25.03.2020	**FutureTech**, Jaarbeurs - Utrecht *conference for Microsoft developers*
25-26.03.2020	**Plastic Recycling Show**, RAI - Amsterdam *exhibition and conference*
31.03.2020- 02.04.2020	**Empack**, Jaarbeurs - Utrecht *200 exhibitors in packaging printing, labelling and converting, automation and logistics*
07-09.04.2020	**Zorg & ICT**, Jaarbeurs - Utrecht *healthcare and ict*
21-23.04.2020	**Maintenance**, Evenementenhal - Gorinchem industrial maintenance and asset management
12-14.05.2020	**Maritime Industry**, Evenementenhal - Gorinchem *500 exhibitors in maritime industry*
12-15.05.2020	**Interclean**, RAI - Amsterdam *trade fair professional cleaning industry*
13-14.05.2020	**PromZ.live**, Kromhouthal - Amsterdam *promotional articles and relational gifts exhibition*
13-16.05.2020	**Support**, Jaarbeurs - Utrecht *tools, mobility, leasure, sport and domotica for people with restricted mobility*
26-27.05.2020	**World Private Label / PLMA**, RAI - Amsterdam *european private label producers in food and non-food 3,800 exhibitors, 68 countries, 42 regional pavilions brochure MK pavilion, see:* ***nl.mk/PLMA-brochure***
08-10.06.2020	**GreenTech**, RAI - Amsterdam *300 exhibitors in horticulture and floriculture industry*
01-02.07.2020	**IoT Tech Expo**, RAI - Amsterdam *IoT, AI, Big Data, cyber security, cloud, 5G, blockchain*
05-06.07.2020	**Modefabriek**, RAI - Amsterdam *sales exhibition of the major fashion brands*
11-15.09.2020	**IBC**, RAI - Amsterdam *media, entertainment and technology show with 1,700 exhibitors and 55,000 visitors (170 countries) including conference and topics OTT, 4K, HDR, VR, Streaming VOD, Cloud Hosting, Ultra HD and IPTV*
15-19.09.2020	**50plusbeurs**, Jaarbeurs - Utrecht *600 exhibitors in travel, living, comfort for elderly*
16-17.09.2020	**Big Data Expo**, Jaarbeurs - Utrecht *85 exhibitors and 100 lectures*
18-20.09.2020	**Beurs Eigen Huis**, Jaarbeurs - Utrecht *consumer fair for (re)construction of private homes*
29.09.2020- 02.10.2020	**World of Technology & Science**, Jaarbeurs - Utrecht *automation, industrial processing, electronics, motion & drives, laboratory*
29.09.2020- 02.10.2020	**World of Technology&Science**, Jaarbeurs - Utrecht *600 exhibitors in industrial automation and processing*
30.09.2020- 01.10.2020	**Safety&Health@Work**, Ahoy - Rotterdam *platform for professionals in safety at work*
30.09.2020- 02.10.2020	**EV Charging Expo**, MECC - Maastricht *electric vehicle charging infrastructure and technology*
29.09.2020- 04.10.2020	**VT Wonen & Design Beurs**, RAI - Amsterdam *250 exhibitors; consumer fair home interior & design*
02-03.10.2020	**Solids Rotterdam**, Ahoy - Rotterdam *100 exhibitors in powder and bulk processing, handling, storage and transport*
02-04.10.2020	**Second Home**, Jaarbeurs - Utrecht *consumer fair for weekend and holiday houses*
06-08.10.2020	**Energie**, Brabanthallen - 's-Hertogenbosch *200 exhibitors; energy saving, sustainable energy*